Over half of firms did not have a business continuity plan in place for a crisis situation

- 56% We did not have a plan
- 28% We had an outlined plan and are working on one as we go
- 16% We had a thorough plan and are using

Data conducted from IALD survey of lighting design firm leaders 22 April to 4 May 2020.
59% of firms have experienced a moderate to major decrease in prospect work.

Data conducted from IALD survey of lighting design firm leaders 22 April to 4 May 2020.
Almost 70% of current projects are moving ahead or more slowly

Data conducted from IALD survey of lighting design firm leaders 22 April to 4 May 2020.
FIGURE 4

COVID-19 has impacted spending and nearly half have stopped new hiring

- Reduced staff benefits: 10%
- Freeze on new hiring: 46%
- Freeze on discretionary spending: 60%
- Freeze on any major expenditures: 71%

Data conducted from IALD survey of lighting design firm leaders 22 April to 4 May 2020.